

**Pennsylvania Surplus Lines Association
2020 Virtual Annual Meeting
June 17, 2020**



The Evolving Surplus Lines Industry



Dear PSLA Colleague:

The Pennsylvania Surplus Lines Association cordially invites you to attend the 2020 Virtual Annual Meeting on June 17, 2020 being held remotely at no charge.

Join former Pennsylvania Insurance Commissioner and long-time insurance attorney Constance B. Foster as she reflects on how the insurance industry has evolved over her 40 plus year career and what insurers may be able to expect in the next 40 years.

In addition, there will be a two hour Continuing Education presentation by Saul Ewing Arnstein & Lehr LLP at no charge. The presentation will cover the evolving impact of InsurTech on the insurance industry and any recent legislative and COVID-19 updates impacting Pennsylvania surplus lines licensees.

The Annual Meeting is a vitally important opportunity for you, your company and your colleagues to gain information relating to industry changes, emerging risks and regulatory developments. I hope you and members of your organization will join us and your surplus lines colleagues for this informative meeting as we bring together the various elements comprising the surplus lines marketplace in Pennsylvania. I look forward to welcoming you to our virtual meeting on June 17, 2020.

Dennis Lewandowski
President, Pennsylvania Surplus Lines Association



Pennsylvania Surplus Lines Association 2020 Virtual Annual Meeting

Schedule of Events

Wednesday, June 17, 2020

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| 9:30 a.m. – 9:35 a.m. | Welcome and Opening Remarks
Dennis Lewandowski, PSLA President |
| 9:35 a.m. – 9:45 a.m. | Business Meeting
Stamping Office Report
Marie Rudert, PSLA Executive Director

Financial Report
Nick Durso, BDO

Results from the Ballots
Kara P. Pike, Esq., Saul Ewing Arnstein & Lehr LLP |
| 9:45 a.m. – 10:15 a.m. | Keynote Speaker
Constance B. Foster, Esq., Saul Ewing Arnstein & Lehr LLP |
| 10:15 a.m. – 12:15 p.m. | InsurTech CE Course Presented by
Saul Ewing Arnstein & Lehr LLP |



General Information

Keynote Speaker

Constance B. Foster, Esq.

Partner at Saul Ewing Arnstein and Lehr LLP

Constance B. Foster, Esq. handles a broad range of matters with a concentration in corporate litigation and business and insurance law. Her practice includes providing corporate and regulatory advice on new insurance companies, financially troubled insurers, and regulatory issues, as well as coverage disputes and matters involving insurers in liquidation or rehabilitation.



Prior to joining Saul Ewing Arnstein & Lehr LLP, Constance served for five years as the State Insurance Commissioner for the Commonwealth of Pennsylvania (1987-1992). During her term, Constance had responsibility for every aspect of insurance regulation including insurance company solvency, rate and form regulation, supervision of financially troubled insurers and the liquidation and rehabilitation of insolvent companies. She implemented major changes to Pennsylvania's Auto Insurance Law, and developed legislative initiatives to reform Pennsylvania's Workers' Compensation Law and to provide insurance to 32,000 of Pennsylvania's medically uninsured children. In addition, Constance successfully managed the rehabilitation of Mutual Fire, Marine & Inland Insurance Company, the fourth largest insolvent property and casualty carrier in the U.S. Before serving as Insurance Commissioner, Constance was a partner in a Philadelphia law firm, where she concentrated in insurance law. Constance has lectured on corporate and insurance law for the Pennsylvania Bar Institute, the Insurance Society of Philadelphia, the Life Insurance Foundation, Central Pennsylvania Chapter of CPCU, the Preferred Institute of Educational Services and various Saul Ewing Arnstein & Lehr clients on developments affecting banks and insurance companies, litigating and preventing bad faith claims, insurance-related regulatory and public policy issues, auto coverage, and trends in the insurance marketplace.

Continuing Education

Kara P. Pike, Esq., Matthew M. Haar, Esq. and James S. Gkonos, Esq. of Saul Ewing Arnstein & Lehr LLP will present a two hour Continuing Education course for two CE credits on the following topics:

The evolving impact of InsurTech on the insurance industry (2 hours):

The use of new technologies in the insurance world is expanding at an incredible pace, and much of the “old guard” is struggling to keep up with those who seek to fundamentally change the business of insurance. This session will deal with three aspects of InsurTech, including the expanding role of social media in advertising and promoting insurance products, the use of artificial intelligence in the insurance industry, and the development of regulatory “sandboxes” to facilitate innovative products and processes. This session will also cover any relevant legislative updates and COVID-19 updates impacting surplus lines licensees in Pennsylvania.

**A Special Thank You for the
Pennsylvania Surplus Lines Association
2020 Annual Meeting Sponsors**



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