

**Pennsylvania Surplus Lines Association
2019 Annual Meeting**



**The Ever Changing World
of Surplus Lines**

May 1 & 2, 2019
The Hotel Hershey
Hershey, Pennsylvania



Dear PSLA Colleague:

The Pennsylvania Surplus Lines Association cordially invites you to attend the 2019 Annual Meeting on May 1 & 2, 2019 in Hershey, Pennsylvania at The Hotel Hershey. Registrants are invited to bring one member from your company at no charge.

Join former Pennsylvania Insurance Commissioner and current Chief Executive Officer of the National Association of Insurance Commissioners (NAIC), Michael F. Consedine, as he discusses the current state of affairs in the insurance marketplace and the NAIC's regulatory priorities.

In addition, there will be a two hour Continuing Education presentation by Saul Ewing Arnstein and Lehr LLP. The presentation will cover the ever changing legal landscape of marijuana and how it affects the workplace in the first hour. The second hour will address placing insurance coverage in the Pennsylvania surplus lines market.

The Annual Meeting is a vitally important opportunity for you, your company and your colleagues to gain information relating to industry changes, emerging risks and regulatory developments. I hope you and members of your organization will join us and your surplus lines colleagues for this informative conference as we bring together the various elements comprising the surplus lines marketplace in Pennsylvania. I look forward to welcoming you at The Hotel Hershey on May 1 & 2, 2019.

Dennis Lewandowski
President, Pennsylvania Surplus Lines Association



Pennsylvania Surplus Lines Association 2019 Annual Meeting

Schedule of Events

Wednesday, May 1, 2019

- | | |
|-----------------------|--|
| 4:00 p.m. – 6:00 p.m. | Registration |
| 6:00 p.m. – 9:00 p.m. | Social Reception to include Cocktails, Hors d'oeuvres and Reception Stations |

Thursday, May 2, 2019

- | | |
|-------------------------|--|
| 8:00 a.m. – 9:00 a.m. | Breakfast |
| 9:00 a.m. – 9:05 a.m. | Welcome and Opening Remarks – Dennis Lewandowski, President |
| 9:05 a.m. – 9:20 a.m. | Business Meeting <ul style="list-style-type: none">• Financial Report – Nick Durso, BDO• Stamping Office Report – Marie Rudert, Executive Director• Results from the Ballots – Joel C. Hopkins, Esq., Saul Ewing Arnstein and Lehr LLP |
| 9:20 a.m. – 10:20 a.m. | Keynote Speaker - Michael F. Consedine, NAIC Chief Executive Officer Emerging Issues in the Federal and International Marketplace |
| 10:20 a.m. – 10:30 a.m. | Break <ul style="list-style-type: none">• Meeting of the Board of Directors to Elect Officers |
| 10:30 a.m. – 10:35 a.m. | Announcement of Officers – Joel C. Hopkins, Esq., Saul Ewing Arnstein and Lehr LLP |
| 10:35 a.m. – 12:35 p.m. | CE Course Presented by Saul Ewing Arnstein & Lehr LLP |
| 12:35 p.m. | Meeting Adjourned Followed by Lunch |



General Information

Keynote Speaker

Michael F. Consedine, NAIC Chief Executive Officer

Michael F. Consedine serves as the NAIC's Chief Executive Officer. As CEO, he principally focuses on strategic planning, policy development and implementation in the areas of state, federal and international affairs and relations. He advocates for NAIC members and represents their interests before federal and international policymakers, state government associations, and consumer and industry groups. Mr. Consedine is also responsible for management of the NAIC's Executive Office and staff. Before joining the NAIC in January 2017, Mr. Consedine served as the Global Head of Government and Policy Affairs at Aegon, one of the world's largest financial services companies with operations in 20 countries serving more than 30 million customers. At Aegon he led government relations in Europe, the Americas and Asia. Concurrently, Mr. Consedine was Senior Vice President, Deputy General Counsel, and Executive Director of Government Affairs of Aegon's U.S. subsidiary, Transamerica. In this role, he oversaw all aspects of the company's state and federal government relations activities. Mr. Consedine has spent his entire career in the insurance industry as an attorney, regulator, and executive. Most notably, he served as the Insurance Commissioner for the Commonwealth of Pennsylvania from 2011 to 2015. While Commissioner, he was elected by his peers to serve as an officer of the NAIC as Secretary-Treasurer, Vice President and President-Elect. He served on a number of NAIC committees focused on both international and domestic matters, including as Chair of the International Insurance Relations (G) Committee, the Reinsurance (E) Task Force and the Health Care Reform Alternatives Working Group. In November 2011, the U.S. Treasury Department named him as one of the first members of the Federal Advisory Committee on Insurance, which advises the Federal Insurance Office on domestic and international policy. Mr. Consedine was also the NAIC's representative to the EU-U.S. Insurance Dialogue Steering Committee and was active in the International Association of Insurance Supervisors (IAIS), where he served on their Executive Committee. Earlier in his career, Mr. Consedine was a Partner at Saul Ewing LLP and was Vice-Chair of its Insurance Practice Group.



Continuing Education

Joel C. Hopkins, Esq. and Ruth A. Rauls, Esq. of Saul Ewing Arnstein & Lehr LLP will present a two hour Continuing Education course for two CE credits on the following topics:

The ever changing legal landscape of marijuana and how it affects the workplace (1 hour):

State authorization of marijuana for both medical and recreational use affects the workplace in more ways than just human resources. Based on the increased number of states authorizing marijuana use, it is no longer "if" but "when" you will have to address the myriad of ways marijuana can affect hiring, firing, employee and customer safety, drug testing, security and various other aspects of the workplace. This session will include a discussion of differing state laws, how state laws intersect with federal law and what you need to know about marijuana now, including how to be proactive in practically managing and handling marijuana related issues.

Placing insurance coverage in the Pennsylvania Surplus Lines Market (1 hour):

An overview of the Pennsylvania Surplus Lines Law, including the identification of those coverages that can and cannot be placed in the surplus lines market or that may not be written by a surplus lines insurer under Pennsylvania Law.



General Information

Hotel Information

Since 1933, The Hotel Hershey has defined service, luxury, and elegance without pretense. Historically inspired by a Mediterranean postcard and the need to provide jobs during the Great Depression, chocolate magnate Milton S. Hershey built the hotel of his dreams overlooking the cocoa-scented town that famously bore his name.

The Hershey Hotel

100 Hotel Road
Hershey, PA 17033
(717) 533-2171

Reservations

Please make your hotel reservations directly with The Hotel Hershey by clicking on the PSLA's [special link](#) or by calling 855-729-3108. Please be sure to identify that you are part of the Pennsylvania Surplus Lines Association group to secure the special negotiated rate of \$209.00/night (plus applicable taxes). This special rate will be available only to PSLA members attending the Annual Meeting until **Tuesday, April 30, 2019** or until the room block is sold out, after which regular rates apply upon availability.

Dining

Experience history reinvented at The Hotel Hershey. From award-winning gourmet cuisine to delicious family friendly options, The Hotel Hershey offers something for everyone. [Cocoa Beanery](#) is the perfect place to start your day with specialty coffee and pastries. Their flagship restaurant, [The Circular](#) features fresh new flavors reimagined; the menu and ambiance provide a versatility of dining experiences. [Trevi 5](#), an authentically modern Italian dining experience, offers a contemporary twist on traditional Italian cuisine. [Harvest](#), inspired by local and regional ingredients, offers a fresh take on American cuisine. After hours, unwind with a signature drink in the [Iberian Lounge](#).

The Spa at the Hotel Hershey

Indulge in total luxury at *The Spa at the Hotel Hershey*, which is affectionately known as *The Chocolate Spa*. The spa is open 7 days a week. For questions or to schedule an appointment call 717-520-5888. Appointments in advance of booking and overnight stay are recommended.

Recreation and Activities

The Hotel Hershey offers a variety of options for indoor and outdoor swimming, plus a sports complex featuring basketball, volleyball and tennis courts. There are engaging activities that guests of all ages will enjoy – miles of hiking trails, Segway tours, falconry and much more!

Hershey Golf

Hershey Country Club features award-winning courses which are home to prestigious tournaments. The club features two spectacular 18 hole private courses, the East Course and West Course, accessible only to members and guests of The Hotel Hershey and Hershey Lodge. Book your tee time by calling 844-330-1711.

Dress Code

The dress code for the Annual Meeting is Business Casual.

Area Attractions

There are many local attractions to visit while in the area. The following are a few places of interest to visit while attending the Annual Meeting.

[Hersheypark](#)

Home to 70 rides and attractions including 13 roller coasters, 9 water attractions, and over 2 dozen kiddie rides.

[ZooAmerica North American Wildlife Park](#)

A year round, 11 acre, walk through zoo adjacent to Hersheypark.

[Hershey's Chocolate World Attraction](#)

Visit Hershey's Chocolate World Attraction and Create Your Own Candy Bar, take a free chocolate-making ride and enjoy the Really Big 4D show, which brings Hershey's Characters to life.

[Hershey Gardens](#)

The 23 acre botanical gem features 11 distinct theme gardens, including Historic Hershey Rose Garden with a brilliant assortment of 5,600 roses, and the Children's Garden, where you can walk among 300 butterflies in the popular Butterfly house.

[The Hershey Story: The Museum on Chocolate Avenue](#)

The Hershey Story is nestled in the heart of Chocolate Town, U.S.A. This museum brings Milton S. Hershey's legacy as an innovator, businessman, and philanthropist to life.

[Hershey Theatre](#)

Located in downtown Hershey, this magnificent theater is the area's premier performing arts center, presenting the finest in touring Broadway shows, classical music and dance attractions, and world-renowned entertainers.

[Shopping](#)

The Hershey Resorts

[ACA Museum](#)

From horseless carriages to muscle cars, explore one of a kind interactive automobile experience guaranteed to educate and fascinate visitors of all ages.

[Harrisburg](#)

Harrisburg is the home to the State Capitol Building, award-winning state museum, and the National Civil War Museum. For more information, call 800-995-0969

[Gettysburg](#)

Experience authentic Civil War history at Gettysburg Battlefield National Park, The American Civil War Museum, and many other historical attractions. For information call 717-334-6274

[Lancaster](#)

Step back in time with a visit to PA Dutch country home to America's oldest settlement. Enjoy Dutch-style food and visit the museums and local cultural attractions.



Pennsylvania Surplus Lines Association 2019 Annual Meeting Registration

Registrants are invited to bring one member from their company at no charge, limited to one free registration per company.

Please print and mail the completed form together with payment made payable to the Pennsylvania Surplus Lines Association, 180 Sheree Boulevard, Suite 3100, Exton, PA 19341.

Cancellations received in writing on or before April 22, 2019 will receive a full refund. Written notifications are accepted via email (memberservices@pasla.org), fax (610-594-7623) or U.S. mail. No refunds will be made after close of business April 22, 2019.

Please complete the registration information below.

Registration Fee: \$75 _____

Name: _____
Email: _____ **Phone:** _____
Company: _____
Address: _____
Address: _____
City: _____ **State:** _____ **Zip:** _____

Registration information for member of same company at no charge (one per company).

Name: _____
Email: _____ **Phone:** _____
Company: _____
Address: _____
Address: _____
City: _____ **State:** _____ **Zip:** _____

Lodging

Please make your hotel reservations directly with The Hotel Hershey by clicking on the PSLA's [special link](#) or by calling 855-729-3108. Please be sure to indicate that you are part of the Pennsylvania Surplus Lines Association group to obtain your special negotiated rate of \$209.00/night (plus applicable taxes). This special rate will be available only to PSLA members attending the Annual Meeting until **April 30, 2019** or until the room block is sold out, after which regular rates apply upon availability. Guest accommodations will be available at 4:00 p.m. on arrival day and reserved until 12:00 a.m. on departure day.

Please contact Debbie Smailer at 610-594-1340, extension 103 or memberservices@pasla.org with any questions.