

2018 Pennsylvania Surplus Lines Association Annual Meeting



Healthy Paranoia – Insuring the Risk

**May 2 & 3, 2018
Crowne Plaza
King of Prussia, Pennsylvania**



Dear PSLA Colleague:

The Pennsylvania Surplus Lines Association cordially invites you to attend the 2018 Annual Meeting on May 2 & 3, 2018. We look forward to hosting the meeting in Eastern Pennsylvania at the Crowne Plaza in King of Prussia.

At this meeting we will bring together the various elements comprising the surplus lines marketplace in Pennsylvania. The Annual Meeting is a vitally important opportunity for you, your company and your colleagues to gain information relating to industry changes, emerging risks and regulatory developments.

I hope you and members of your organization will join us and your surplus lines colleagues for this extremely informative conference. I look forward to welcoming you at the Crowne Plaza in King of Prussia, Pennsylvania on May 2 & 3, 2018.

Dennis Lewandowski
President, Pennsylvania Surplus Lines Association



Pennsylvania Surplus Lines Association

2018 Annual Meeting

Schedule of Events

Wednesday, May 2, 2018

4:00 p.m. – 6:00 p.m.	Registration
6:00 p.m. – 9:00 p.m.	Social Reception to include Cocktails, Hors d'oeuvres and Reception Stations

Thursday, May 3, 2018

8:00 a.m. – 9:00 a.m.	Breakfast
9:00 a.m. – 9:05 a.m.	Welcome and Opening Remarks – President, Dennis Lewandowski
9:05 a.m. – 9:20 a.m.	Business Meeting <ul style="list-style-type: none">• Financial Report – Chief Financial Officer, Steve Masterson• Stamping Office Report – Executive Director, Marie Rudert• Results from the Ballots – Joel C. Hopkins, Esq.
9:20 a.m. – 10:20 a.m.	Security Awareness Presentation – Core BTS
10:20 a.m. – 10:30 a.m.	Break <ul style="list-style-type: none">• Meeting of the Board of Directors to Elect Officers
10:30 a.m. – 10:35 a.m.	Announcement of Officers – Joel C. Hopkins, Esq.
10:35 a.m. – 12:35 p.m.	CE Course Presented by Saul Ewing Arnstein & Lehr LLP
12:35 p.m.	Meeting Adjourned Followed by Lunch



General Information

Continuing Education

Saul Ewing Arnstein & Lehr LLP will present a two hour continuing education course for two CE credits on the following topics:

- InsurTech Part 1 – Built for Compliance – How technology and big data is changing the distribution, marketing, sales and underwriting of insurance products, focusing on compliance issues involved.
- InsurTech Part 2 – Built for Compliance – How technology such as artificial intelligence, chat bots, smart contracts, and blockchain is changing (or will change) claims handling. While this new technology has a lot of potential, can it fit into existing insurance laws and regulations? Can the human touch ever really be removed from the claims process?
- Medical Marijuana Update – Earlier this year, Attorney General Sessions withdrew Obama era memorandums that were favorable to the medical marijuana industry. Where does this leave medical marijuana producers, and the insurers who are considering insuring these risks?

Hotel Information

All guest rooms offer complimentary high speed internet access, both wired and wireless. All overnight guests are welcome to enjoy complimentary visits to LA Fitness Center, adjacent to the hotel. The popular health club features an indoor pool, running track, large free weight area, sauna and whirlpool. The Crowne Plaza is perfectly situated directly across from the King of Prussia Mall. In addition, Valley Forge National Historical Park, site of Washington's troops' winter encampment during the Revolutionary war, is located less than two miles away. Other popular attractions include Longwood Gardens, QVC Studio Park, Philadelphia Premium Outlets, Chaddsford Winery and Manayunk Main Street. While you are in the Philadelphia area, you can take in a few historical attractions downtown, particularly the Liberty Bell and National Constitution Center. The Crowne Plaza offers complimentary shuttle service within a five mile radius of the hotel.

Crowne Plaza King of Prussia

260 Mall Boulevard
King of Prussia, PA 19406
(610) 908-6045 Phone
(610) 908-6046 Fax



General Information

Hotel Reservations

Please make your hotel reservations directly with the Crowne Plaza by clicking on the PSLA's [special link](#) or by calling 610-265-7500. Please be sure to indicate that you are part of the PSLA Annual Meeting to secure the special negotiated rate of \$149.00/night (plus applicable taxes). This special rate will be available only to PSLA members attending the Annual Meeting until **April 2, 2018** or until the room block is sold out, after which regular rates apply upon availability.

Dining

Visit Stirling's Restaurant and Lounge for award winning cuisine and a fun relaxing atmosphere. Located in the hotel lobby, Stirling's restaurant offers breakfast, lunch and dinner. Room service is also available through Stirling's Restaurant.

Dress Code

The dress code for the Annual Meeting is Business Casual.

Area Attractions

There are many local attractions to visit while in the area. The following are a few places of interest to visit while attending the Annual Meeting.

[The King of Prussia Mall](#)

[Valley Forge National Park](#)

[Longwood Gardens](#)

[QVC Studio Park](#)

[Philadelphia Premium Outlets](#)

[Chaddsford Winery](#)

[Manayunk Main Street](#)

[Liberty Bell](#)

[National Constitution Center](#)



Pennsylvania Surplus Lines Association 2018 Annual Meeting Registration

Please print and mail the completed form together with payment made payable to the Pennsylvania Surplus Lines Association, 180 Sheree Boulevard, Suite 3100, Exton, PA 19341.

To qualify for Early Registration, this form and your check must be postmarked by March 23, 2018. Cancellations received in writing on or before April 23, 2018 will receive a full refund. Written notifications are accepted via email (memberservices@pasla.org), fax (610-594-7623) or U.S. mail. No refunds will be made after close of business April 23, 2018.

A separate registration form must be completed for each registrant. An identification badge will be issued to each registrant based on the registration form received.

Early Registration (postmarked by March 23, 2018)	\$250	\$	<hr/>
Registration (postmarked after March 23, 2018)	\$275	\$	<hr/>

Name: _____
Email: _____ Phone: _____
Company: _____
Address: _____
Address: _____
City: _____ State: _____ Zip: _____

Lodging

Please make your hotel reservations directly with the Crowne Plaza by clicking on the PSLA's [special link](#) or by calling 610-265-7500. Please be sure to indicate that you reference Pennsylvania Surplus Lines Association to obtain your special negotiated rate of \$149.00/night (plus applicable taxes). This special rate will be available only to PSLA members attending the Annual Meeting until **April 2, 2018** or until the room block is sold out, after which regular rates apply upon availability. Guest accommodations will be available at 3:00 p.m. on arrival day and reserved until 11:00 a.m. on departure day. The Crowne Plaza will do their best to accommodate requests for late checkouts. Requests should be made to the front desk on the departure day.

Please contact Debbie Smaller at 610-594-1340, extension 103 or memberservices@pasla.org with any questions.